out of the box

WEBINAR COMPANION

The Contractor Growth Ladder

Four stages a growing construction business moves through as its accounting setup is asked to do more. Tick the signs you recognize and see where your business stands today.

For most construction companies, the strain on the books builds gradually as a second entity gets added, job costing moves into a spreadsheet, or a lender asks for consolidated numbers that take a week to assemble. The stage with the most ticks is usually where you are, and the stage above it shows what comes next.

STAGE 4

Built to scale WHERE YOU ARE HEADING

One platform runs every entity. Job costs, intercompany activity, and consolidated reporting live in the same place, so the finance team can put its time into analysis and planning.

- [ ] Job costs tracked by job, phase, location, and cost code in one system
- [ ] Intercompany transactions post automatically across entities
- [ ] Consolidated financials and dashboards ready in minutes
- [ ] Percentage-of-completion revenue recognized without a side workbook

STAGE 3

Running on effort

The business has multiple entities and a steady pipeline, and the books still close, but only because a few people work around the system every month.

- [ ] Month-end close takes two weeks or more
- [ ] Intercompany entries are reconciled by hand
- [ ] Lender or bonding reports take days to pull together
- [ ] Work-in-progress schedules are maintained in Excel

STAGE 2

Stretching the system

Growth has started to outpace the setup. The software still handles daily transactions, while more of the reporting that matters happens outside it.

- [ ] A second entity or location has been added
- [ ] Job cost reports are exported and rebuilt in spreadsheets
- [ ] You are near your QuickBooks user or file limits
- [ ] Project managers wait on accounting for job numbers

STAGE 1

Well matched

A single entity with a manageable number of active jobs, where the current accounting software does what the business needs.

- [ ] One company file covers the whole business
- [ ] Job costing inside the system is accurate enough to bid from
- [ ] Month-end close wraps up in about a week
- [ ] Reports come straight out of the system without rework

Moving up without starting over

If most of your ticks landed in Stage 2 or 3, your next step does not have to mean a long, disruptive ERP project. Intuit Enterprise Suite was built for multi-entity contractors, and Out of the Box uses a phased rollout that gets most clients live in under two months while the books keep closing.

See where your stage leads

Talk through your results with Nick Aloisio, Account Executive at Out of the Box, in a 30-minute call.

Book a conversation